

# Poland

### Nature's Sunshine Poland

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## **Membership Benefits and Income Opportunities**

Retail Profit

- · Rebates for Personal Volume
- Commissions for Group Volume
- Override Commissions for Manager Generations
- Travel Incentives Including National Convention, Rising Star, and TAC Trips

**Membership Fee:** 10 PLN if first order equals at least 30 points. 25 PLN if first order is less than 30 points.

**Compensation for Personal Rebates and Group Commissions** 

Rank	Minimum Personal Volume Required	Minimum Group Volume Required	Cumulative Group Volume	1st Level Managers Required	Rebate on Personal Volume	Assistant Groups	Consultant Groups	Manager Groups
Assistant	-	-		-	5%	-	-	-
Consultant	30	150	500	-	10%	5% / 10%	•	ı
Manager	30	400	3000	-	15% / 20%	10% / 15%	5% / 10%	-
Leader	30	500/1000	6000	-	20% / 30%	15% / 20%	10% / 15%	5%
Leader Assistant	30	500/1000		1	20% / 30%	15% / 20%	10% / 15%	5%
Leader Consultant	30	500/900		3	20% / 30%	15% / 20%	10% / 15%	5%
Leader Manager	30	500		5	20% / 30%	15% / 20%	10% / 15%	5%
Director Assistant	30	400		7	20%	15%	10%	5%
Director Consultant	30	300		10	20%	15%	10%	5%
Director Manager	30	200		15	20%	15%	10%	5%
Board Member	30	100		20	20%	15%	10%	5%

### **Leader Bonus**

Leader Bonds							
Rank	Gen 1	Gen 2	Gen 3	Gen 4	Gen 5	Gen 6	Gen7
Leader Assistant	8% / 11%	6% / 8%	-	-	-	-	-
Leader Consultant	8% / 11%	6% / 8%	4% / 5%			-	-
Leader Manager	8% / 11%	6% / 8%	4% / 5%	2%	-	-	-
Director Assistant	8% / 10%	6% / 8%	4% / 5%	2%	2%	-	-
Director Consultant	8% / 10%	6% / 8%	4% / 5%	2%	2%	2%	-
Director Manager	8% / 10%	6% / 8%	4% / 5%	2%	2%	2%	1%
Board Member	8% / 10%	6% / 8%	4% / 5%	2%	2%	2%	1%

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Organizational and Automobile Bonus

Rank	Leader's volume in 7 generations	Leader's volume in 7 gen. per "rule of one"	Bonus %	Automobile Bonus	
Leader Assistant	-	-	-	-	
Leader Consultant	-	-	-	-	
Leader Manager	10000	3000	1	-	
D:	30000	9000	2	45	
Director Assistant	10000	3000	1	15	
	60000	18000	3		
Director Consultant	30000	9000	2	20	
	10000	3000	1		
	120000	36000	4		
Director Manager	60000	18000			
Director Manager	30000	9000	2	25	
	10000	3000	1		
	250000	75000	5		
	120000	36000	4		
Board Member			3	30	
	30000	9000	2		
	10000	3000	1		

Note: Compensation plan may include benefits not mentioned and is subject to change without notice.

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