



Nature's Sunshine Marketing Plan

POSITION	PV	PGV	TOV	Number of Manager Legs	REBATE	1st Level Gen Bonus	2nd Level Gen Bonus	3rd Level Gen Bonus	4th Level Gen Bonus	5th Level Gen Bonus	6th Level Gen Bonus	MANAGER TRAINING DAY (one time)	EXTRA BENEFITS (one time)	BUSINESS BUILDING ALLOWANCE (BBA)	(B.B.A) plus contribution towards insurance	EUROPEAN NATIONAL CONVENTION	RISING STAR (one time)	
WORLD PRESIDENTIAL DIRECTOR	50	50	150,000	3	20%	10%	8%	8%	8%	2%	4%	Invite free of charge	Trip to N.S.P USA	950*	50*	Automatic qualification**		
SENIOR PRESIDENTIAL DIRECTOR	50	50	100,000	3	20%	10%	8%	8%	8%	2%	2%	Invite free of charge	Trip to N.S.P USA	950*	50*	Automatic qualification**		
PRESIDENTIAL DIRECTOR	50	50	50,000	3	20%	10%	8%	8%	8%	2%	2%	Invite free of charge	Trip to N.S.P USA	750*	50*	Automatic qualification**		
AMBASSADOR	50	350	25,000	3	20%	10%	8%	8%	8%	2%	2%	Invite free of charge	£100 product voucher	550*	50*	Achieve 600 Sunshine Credits***		
EUROPEAN DIRECTOR	50	700	15,000	3	20%	10%	8%	8%	8%	2%			£100 product voucher	350*	50*	Achieve 600 Sunshine Credits***		
NATIONAL DIRECTOR	50	700	10,000	3	20%	10%	8%	8%	8%			Invite free of charge	£100 product voucher	150*		Achieve 600 Sunshine Credits***		
NATIONAL MANAGER	50	700	7,000	3	20%	10%	8%	8%	8%			Invite free of charge	£100 product voucher			Achieve 600 Sunshine Credits***		
EXECUTIVE MANAGER	50	700	3,500	3	20%	10%	8%	8%					£100 product voucher			Achieve 600 Sunshine Credits***	N.S.P Rising Star Convention****	
SENIOR MANAGER	50	700	2,100	2	20%	10%	8%						£100 product voucher			Achieve 600 Sunshine Credits***		
MANAGER	50	700	700	0	20%	10%						Invite free of charge				Achieve 600 Sunshine Credits***		
DISTRIBUTOR	50				0%-12%													
PREFERRED CUSTOMER																		

Sponsor's Account Number: 1007815

REBATE SCALE	PGV	0	175	350	525	700
Percentage		0%	5%	10%	12%	20%

NOTES
 *Must complete a covenant not to compete
 **Based on TOV in the qualification period being greater than the prior 6 months
 ***In accordance with the NSP European Convention Qualification criteria
 ****In accordance with the NSP Rising Star Qualification criteria

Sponsor's Country: Belarus;