NATURE'S SUNSHINE

The Unites States of America

Nature's Sunshine Products, Inc.

75 East 1700 South Provo, Utah 84605 Tel.: (801) 342-4300 Fax: (801) 342-4566 Web: <u>www.naturessunshine.com</u>.

Membership Benefits and Income Opportunities

- Retail Profit of ___%
- Rebates for Personal Volume
- Commissions for Group Volume
- Override Commissions for Manager Generations
- Travel Incentives Including National Convention, Rising Star, and TAC Trips

Membership

An initial order of USD\$40.00 is required.

Natures Sunshine Products U.S.A. offers two (2) Membership Options:

- 1. Legacy
- 2. Classic

Legacy Compensation for Personal Rebates and Group Commissions

From	То	Payout %
0	99.99	0%
100	499.99	10%
500	999.99	15%
1000	Infinite	20%

Legacy Override Compensation

Rank	1st Level Managers Required	Minimum Volume Required(1)	Total Managers Required	Gen 1	Gen 2	Gen 3	Gen 4	Gen 5	Gen 6	Gen 7
Member	0	0	-							
Manager	0	1000	-							
Star(2)	1	1000	-	10%						
District	2	1000	-	10%	7%					
Area(3)	4	1000	5	10%	7%	4%				
Regional(4)	6	1000	15	10%	7%	6%				
Divisional(5) Sr.	8	1000	40	10%	7%	6%	3%			
Divisional	10	1000	70	10%	7%	6%	5%			
National	12	1000	100	10%	7%	6%	5%	3%		
Sr. National	15	1000	200	10%	7%	6%	5%	5%		



Global Elite(6)	15	1000	200	10%	70/	6%	5 %	F0/	5%	104
Elle(0)	15	1000	200	10%	1%	0%	5%	5%	3%	1 %

- (1) All Managers must accumulate at least 100 QV each month in personal purchases.
- (2) Includes automatic qualification for the Rising Star Convention for two.
- (3) Includes Leader's Conference for two.
- (4) Regional and above obtain eligibility for Car Allowance and TAC Trip.
- (5) Includes special Divisional Trip.
- (6) Global Elite requires three international first-level Managers (each from a different international country) and a total of 50 success line Managers in five international markets. To qualify for payments beyond the 6th level, a total of 100 international Managers are required.

Classic Compensation for Personal Rebates and Group Commissions

From	То	Payout %
0	99.99	0%
100	299.99	10%
300	599.99	12%
600	999.99	18%
1000	2999.99	27%
3000	Infinite	30%

Classic Override Compensation

Rank	1st Level Managers Required(7)	Minimum Volume Required(8)	Total Managers Required	Gen 1	Gen 2	Gen 3	Gen 4	Gen 5	Gen 6	Gen 7
Member	0	0	-							
Manager	0	1000	-							
Star(9)	1	1000	-	12%						
District	2	1000	-	12%	4%					
Area(10)	5	1000	5	12%	4%	2%				
Regional(11)	10	1000	15	12%	4%	2%				
Divisional(12)	15	1000	40	12%	4%	2%	0.5%			
Sr. Divisional	20	1000	70	12%	4%	2%	1%			
National	22	1000	100	12%	4%	2%	1.5%	0.5%		
Sr. National Global	25	1000	200	12%	4%	2%	2%	1%		
Elite(13)	25	1000	200	12%	4%	2%	2%	1%		

(7) The requirements for first-level Manager may include QV or Leadership equivalents.

(8) All Managers must accumulate at least 100 QV each month in personal purchases.

(9) Includes automatic qualification for the Rising Star Convention for two.

(10) Includes special Area Trip.

(11) Regional and above obtain eligibility for Car Allowance and TAC Trip.

(12) Includes special Divisional Trip.

(13) Global Elite requires three international first-level Managers (each from a different international country) and a total of 50 success line Managers in five international markets.

Note: Compensation plans also include other incentives not noted here and are subject to changes. Quantities are local currency or point value.

Information subject to change without notice. **Medical Insurance Premiums**

Compensation plans of other countries can be found at http://www.nspglobal.com/ SPONSOR'S COUNTRY: BELARUS; SPONSOR'S ACCOUNT NUMBER (ID): 1007815